

VOLVO TRUCKS CUSTOMERS TALK VOLVO INNOVATION

“Volvo delivers what it takes for us to be successful.”

**Marvin Visser, Chief Operating Officer
Holland Special Delivery**



When you find something that works well for you, you stick with it. That’s what Holland Special Delivery has done since they bought their first Volvo-powered VNs six years ago. Now they’re anxious to introduce Volvo SCR engines and I-Shift transmissions into their fleet.

“We have a ‘whatever it takes’ service philosophy at our company, and to live up to that commitment requires trucks that are dependable, economical, and that our drivers enjoy driving. In 2004 when we were reevaluating what brand best met our requirements, we ran a three-month, side-by-side comparison between Volvo trucks and the other brand we were considering at that time. Volvo came out the winner hands down. Our drivers preferred them for their ride, quietness, comfort and power. We also determined that the Volvo-powered test units delivered better fuel efficiency.

“Today there are 70 Volvo VN 630s and VNL daycabs in our fleet, and all but two are Volvo powered. Those units are averaging 7.5 mpg, their durability and reliability continue steadfast, and our drivers still prefer to drive them over the other brands in our fleet.

“I recently had the opportunity to do a 600-mile test run with my dealer in a Volvo VN 670 equipped with a 475-hp Volvo SCR engine with Eco-Torque and Volvo I-Shift transmission. I was blown away by the power and performance of that engine and the drivability of the I-Shift transmission. Based on that test drive, we fully expect to get in excess of 8.0 mpg with that engine/transmission combination. We are now working towards purchasing 10 from our local Volvo dealer, M & K Quality Truck Sales.

“But for us it’s not just the trucks ... it is everything Volvo is and does for us that we appreciate. They have truly been integral to our success.”

**Marvin Visser, COO
Holland Special Delivery
Holland, MI**

**Truckload & LTL/Dedicated &
Expedited**

**140 total units including 70 Volvo
VN 630s and VNL daycabs – all but
two Volvo powered; 30 Freightliners
and Internationals; 40 rental units**

**Average annual fleet miles per year:
12 million**

**Volvo dealer: M & K Quality Truck
Sales**

Volvo customer since 2004

For more information on Volvo, contact your local Volvo dealership or visit us online at www.volvotrucks.us.com.

© 2010, Volvo Group North America, LLC. All rights reserved.

TST 10-003

Volvo Trucks. Driving Success.®

